

EREVENA NEWSLETTER

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WELCOME TO THE LATEST NEWS FROM EREVENA



Q3 has seen continued improvement in demand for searches, and whilst that improvement is incremental, it's been encouraging to see.

The majority of the investors we work with are making more investments now than they have in some time, whilst acknowledging that the economy remains uncertain, the near-term trend in Venture and Private Equity seems cautiously positive.

We have delivered some amazing work as always and our feedback scores are as high as they have been for some time which reflects positively on the team and all of their efforts.

We are also seeing exciting developments on our provision of data and research to the ecosystem, congratulations to all of the contributors, our clients tell us they are deriving growing value from our insights.

DAN HYDE
CEO

RECENT SEARCHES

The last few months have seen Erevena help hire Board members, C-suite and VPs for some of the fastest-growing companies in the world.



Director of Finance



Chief People Officer



Chief Technology Officer



Chief Marketing Officer, Chief Product Officer



RVP Sales EMEA



Head of Product



Chief Revenue Officer



Chief Customer Officer



VP Demand Generation & Field Marketing



VP Product



GTM Advisor



Country Manager US



VP Engineering



General Manager, Germany



VP Marketing



VP Enterprise Sales



Chair, SVP Sales





Chief Revenue Officer

[Learn more](#)

RECENT TESTIMONIALS


We're always delighted to receive feedback from our clients, here are a few recent examples. [Read more](#)

Managing Director, US appointment

“Erevena recently supported Funding Circle on our MD, US search, a critical leadership hire as we continue to scale our US business. They clearly demonstrated deep sector knowledge, and the team managed a thorough and supportive process. We are delighted with the impact Steve is having on the business, and our US team.”

Lucy Vernall, General Counsel & Chief People Officer, Funding Circle





Chief Technology Officer appointment

“ We were recommended to work with Jonnie and the team at Erevena because of their expertise in solving complex problems, particularly with Engineering leadership hires. We were delighted with the pace and quality of the shortlist and would highly recommend the team to anyone looking to hire exec talent in this space.

Matthew O'Connell, CEO, Bordeaux Index

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Jua



Head of Engineering appointment

“ We worked with Maddy and Emily at Erevena to search for an Engineering leader to take us from Seed to Series A. They helped us find Peter Dudbridge, an outstanding technical leader with an entrepreneurial mindset. Erevena were extremely helpful in setting the search criteria as well as identifying a small number of very high-quality candidates who fitted these criteria.

Andreas Brenner, Founder & CEO, Jua.ai

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RECENT ARTICLES

Domain versus Model - How to Navigate Go-to-Market Hiring in B2B FinTech

In recent years, there has been considerable innovation in FinTech, with new technologies providing solutions right across the ecosystem. There are now many successful VCs that focus specifically on FinTech companies, and there are also major horizontal firms like Accel, Insight, and GV that have made meaningful investments in this area. This is driving increasing demand for leaders at the intersection of the Financial Services domain and SaaS capability. [Chris Warner](#) and [Jack Parfitt](#) share their experience to offer practical advice of how to navigate this kind of search.

[Read the article](#)

Founder's Guide For European Companies Expanding into the United States

The Erevena team in New York has built up a wealth of experience in helping European companies hire high calibre US executives. The market here is large and there is a wealth of talent, but there are also significant differences compared to hiring in Europe. In this guide, [Chris Warner](#) shares advice to help European Founders and Boards make the right decisions.

[Read the article](#)

The Transformation of the Chief Product Officer Role

The field of artificial intelligence has witnessed remarkable advancements in recent years, with generative AI technologies at the forefront of innovation. As these technologies continue to reshape industries and redefine human-computer interactions, the role of the Chief Product Officer (CPO) is undergoing a significant transformation. In this article, [Grant Hayward](#) explores how the responsibilities and challenges of a CPO are evolving in the context of generative AI, and why this evolution is crucial for businesses going forward.

[Read the article](#)

EREVENA NEWS - UPCOMING EVENTS



WOMEN IN FINTECH NETWORKING EVENING

DATE: Wednesday 15th November
TIME: Drinks & Canapés from 6pm-9pm
ADDRESS: Evelyn Partners, 45 Gresham St,
London, EC2V 7BG

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PARTNERS

Women in FinTech Networking Evening

On Wednesday 15th November, Erevena is collaborating with Evelyn Partners to host a Women in FinTech Networking Evening. The event will be hosted at Evelyn Partner's office from 6pm. The evening promises to be a wonderful opportunity for connection and collaboration. If you would like to attend, please register [here](#).

the ladder club launch event

Wednesday 22nd November
18:00 - 21:00
Manfield House, 1 Southampton St,
London WC2R 0LR

The ladder club is building
the most impactful community for Black women
navigating the journey to senior leadership through the
power of connection

Join us for an intimate panel discussion followed
by networking

in partnership with
erevena.

For ticket information:
@theladderclub
hello@ladderclub.co.uk

The Ladder Club Launch

Erevena is proud to host the launch of 'The Ladder Club' – a fast growing community focused on supporting Black women as they navigate the journey to senior leadership. [Liseli Sumbwanyambe](#), Founder, will officially launch The Ladder Club on the 22nd November in Erevena's London office.



Slush

Just one month to go until Slush 2023! [Dan Hyde](#), [Jonas Helgesson](#) and [Katrine Folkersen](#) will be there talking to founders and investors who are interested in hiring the best C-Suite and Board members for their companies. Please reach out to them if you

want a chat.

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