EREVENA NEWSLETTER

erevena...

WELCOME TO THE LATEST NEWS FROM EREVENA



2021 was a breakout year for the company. We doubled in size in terms of people and revenue. That kind of growth brings challenges and I'm proud to say that our team have met all of those challenges head on.

As part of our evolution as a company, we wanted to ensure that everyone who is helping to build Erevena can benefit from its growth. In Q4 we implemented a structure that allows us to become an employee owned business. This has been long term ambition for Jon and I. We are delighted and proud to say that our whole team will have the opportunity to own part of Erevena.

As always I'd like to thank our team, clients, investment partners and candidates and wish you all a successful year ahead.

Finally, we would like to express our support for the people of the Ukraine during this incredibly difficult time. Erevena has made donations to organisations who are providing essential help to those that need it and we hope and pray for a swift resolution to the conflict.

DAN HYDE CEO

RECENT SEARCHES

Erevena Search

The last few months have seen Erevena Search help hire Board and C-suite executives for some of the fastest-growing companies in the world.

Chief Technology Officer





Advisory Board Member **VP Sales EMEA**

Lucid

Chief Revenue Officer deputy*

Chief People Officer Chief Marketing Officer

Irculor

(a) wayflyer	() CURVE	funnel
VP Marketing	Chief Technology Officer	Vice President Solutions & Sales
P PayFit		mention Me
Chief Technology Officer	Chief Commerical Officer	Chief Product Officer
Exasol	📀 CENTRALSQUARE	
Chief Revenue Officer	Chief Customer Officer	Chief Technology Officer
📌 Zenly	paddle	🐔 Chattermill
VP Engineering	Chief Marketing Officer	Chief Revenue Officer
pro Sapient		Resolute Asset Management
Chief Executive Officer	VP Engineering	Chief Executive Officer, Recognyte
moneyb	💢 xentral	8:BANK
General Manager	VP Engineering	Chief Technology Officer
🖌 eightfold.ai		Global Savings Group
VP Customer Success	Chair	Chief People Operations Officer
upGrad	🏡 maze	Omee
General Manager	VP of Engineering	Non-Executive
MEA	· 5 ···· · · · · 9	Director
🔷 Stravito)))(OptimoRoute	DeepL
Non-Executive Director	VP Product	VP Sales

Huckleberry	M FORTERRO	flex.
Chief Product Officer	SVP Professional Services	VP People
oda	Opress.io	& REPEAT
Head of Commercial	VP Product Management, Solutions	GM France
wanda		BANKING CIRCLE
General Manager Sweden	VP Sales, US	Global Head of FX Sales

Learn more

Erevena Growth

Erevena Growth specializes in placing management level hires, particularly Regional VP's, Directors, Managers and individual contributors across Sales, Marketing, Customer Success, Product and Professional Services.

EXOTEC	🗖 fintechOS	🔥 asana
VP Sales Western Europe	VP Product Management	Head of Enterprise Sales
	AccountsIQ	🛞 PLAID
Head of Government Sales	Chief Revenue Officer	Sales Leader, Europe
SELDON	Evercommerce	W ΑΚΕΟ
VP Inside Sales	Timely Managing Director UK	VP Sales
	О СУАСОМВ	OneStock
Customer Manager	VP Sales	Product Marketing Director
0 Interactio	🕈 sprout.ai	SELDON
Head of Design	Sales Engineer	VP Marketing

CTO Practice - Working with PE Businesses

Technology as a function is something that we are passionate about at Erevena. Our specialist CTO Practice, a global team of dedicated and knowledgeable colleagues, work exclusively in this function with both VC and PE backed businesses, enabling us to bring insight and be advisory when critical decisions need to be made with confidence.

Read more

Early-Stage Talent Trends

Maddy Cross, Partner at Erevena, speaks with <u>Avalon Lee-Bacon</u>, Head of Talent at Dawn Capital about early-stage talent trends and hiring. Maddy draws on her proprietary research The Unicorn Trajectory (published during her time as Talent Director at Notion Capital), which looks at the early leadership hiring decisions that were made in unicorns in comparison to other B2B software businesses that did not go on to achieve unicorn status, as well as her recent research piece looking at <u>who you should hire to raise</u> $a \in 10M+$ Series A.

Read more

Erevena CFO Practice

We have been privileged to have partnered with some of the most impactful B2B software companies in Europe and the US in their search for finance leaders, from companies revolutionising the provision of health care, to solving the most complex data problems with enterprise AI. We are proud of the impact the CFOs we have attracted to these companies have already had.

Read more

EREVENA INTERVIEW SERIES



ALEXANDRE FRETTI

Managing Director at Malt, talks to Lilian Poilpot, Senior Partner at Erevena about scaling, funding and how the company encourages its people to "be heroes" as it disrupts the European freelance market.

Read more



VIVIENNE SUNG

Moved from Facebook to take on a new role as VP Product at Bumble. Epitomising the varied and exciting career paths taken by many product leaders, she talks to Jonathan Bryant about her journey through start-ups and big corporates and the lessons learnt about what makes a great product leader.

Read more



SARAH BOND

Has recently taken up a new position as VP of Product at Genomics plc. She talks to Erevena's Grant Hayward about her passion for products with the potential to transform real-world healthcare challenges into successful patient outcomes.

Read more



AMALI DE ALWISTIER

CEO of Subak, talks to Jonathan Bryant, Partner at Erevena, about the importance of funding and sharing data to enable companies, entrepreneurs and innovators in the non-profit climate action sector scale their great ideas.

Read more



KRISTINA GIBSON

Is Chief Product Officer at Dott, a company that's reimagining urban travel. She talks to Erevena's Jonathan Bryant about what motivates her and why we're seeing a surge in micromobility schemes in cities.

Read more



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NEW JOINERS



JO BARRAS HEAD OF TALENT ACQUISITION



KERRY HILLIER PRINCIPAL, DEEP TECH



JACK BEDFORD PRINCIPAL, SOFTWARE



MADELINE SCHIEBER ASSOCIATE, SOFTWARE



OLIVER CHRISTIE ASSOCIATE, DIGITAL



EDWARD FREEMAN ASSOCIATE, SOFTWARE



CHARLES DAKER SENIOR ASSOCIATE, GROWTH



KIRSTY LOW ASSOCIATE, FINTECH

VIEW OUR EXPERTS

PROMOTIONS



PATRICK ANDERSON, PARTNER, FINTECH

Patrick is a hugely valued member of the FinTech team. His promotion to Partner is the outcome of him delivering fantastic results for clients and sharing his knowledge and supporting the team in best practice.

RUBY KAUR, ASOCIATE, SOFTWARE

Ruby joined as Erevena's first apprentice through the Multiverse Platform and has done an amazing job over the last 3 years. She moves from the Knowledge team where she has been instrumental in its success, into the Search team.





GEORGE DRAKESMITH, **PRINCIPAL, EREVENA** GROWTH

George has consistently delivered outstanding results and become a trusted advisor to both clients and candidates. He is someone we value greatly, trust implicitly and we're excited to see him continue to grow!

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