

erevena newsletter

Quarter 4, 2020

Welcome to the Erevena Newsletter Quarter 4, 2020

With the world in the situation it finds itself in, it's challenging to correctly position the quarter that Erevena has just had. I think all I can say is that we know how fortunate we are to work in an amazing space with a fantastic set of clients and friends, which has enabled us to return to normal levels of utility.

We have been mandated on a large number of incredibly exciting searches that we are in the process of delivering around the world and our team has done an outstanding job over the past few months delivering great outcomes for our clients.

We have been able to get ourselves in this position by living our values; we strive to ensure that we advise our clients to solve the right problems in highly volatile business environments and work as "one firm" to find the best people on earth to fulfil those mandates.

Our team has been extremely resilient throughout this time and I can't thank them enough for all their efforts and their kindness. We are going to close 2020 strongly and couldn't have done it without each and every one of you.

Dan Hyde, CEO

Despite all the uncertainty and turmoil that we've all experienced over the last few months many of our clients have continued to achieve great things. To highlight just a few:

[Hyperscience](#) raises \$80m in Series D Round led By Tiger Global, just four months after its \$60m Series C round.

[Snyk](#) raises a \$200m Series D after a \$150m Series C 9 months prior.

[Demodesk](#) announces an \$8 million Series A led by Balderton Capital with participation from Target Global.

[Global Processing Services](#) receives investment from Visa to drive international growth.

[Handshake](#) raises \$80m in Series D round led by GGV.

Subscribe

Recent Searches

The last three months have seen us undertake some amazing searches for fantastically exciting companies. Here are some highlights, with more details on our website.

Learn more →



**Director of
Context
Engineering**



VP Sales

**VP Sales North
America**



VP Sales

**Head of Global
Customer
Success**



**2 Senior
Directors
Product
Marketing**

Erevena Interview Series: Changing the Face of Health

This Erevena interview series profiles CEOs, founders and investors who are changing the world through the use of technology in healthcare.



Interview with Professor Sir Peter Donnelly

Professor Sir Peter Donnelly, Founder and CEO of Genomics, talks to Hazel Mulhare, Partner at Erevena about the huge potential for using data and genetics to transform both drug discovery and healthcare in the UK and around the world.

[Read more](#)

Erevena Interview Series: Driving Opportunity with Tech

We focus on companies who are changing the world through the use of technology for social good.



Interview with Joséphine Goube, CEO at Techfugees

Joséphine Goube, CEO of Techfugees talks to Lilian Poilpot, Senior Partner at Erevena about coordinating the tech community to create technology for and with displaced people, and the opportunities that this has created for diverse groups.

[Read more](#)

Interview with Jeremy Hibbert-Garibaldi, Founder and CEO of Collectiv Food

Jeremy Hibbert-Garibaldi, Founder and CEO of Collectiv Food, talks to Lilian Poilpot, Senior Partner at Erevena, about how an innovative approach to sourcing food is good for restaurants and their customers, good



for the producers, and good for the environment.

[Read more](#)

Erevena Interview Series: The Future of Work

How will work look in the future? Founders of companies who are driving change discuss how tech is changing the way we work.



Interview with Madeleine Evans, CEO and Founder at Levell

Madeleine Evans, CEO and Founder at Levell is on a mission to make the employee experience in work as simple, easy and efficient – and personal – as expected of today's consumer experience. She talks to Hazel Mulhare, Partner at Erevena about her views on the future of work, and how Levell is flipping the traditional approach to HR Tech.

[Read more](#)

The Erevena 'How to' Series

The Erevena 'How to' series draws upon the expertise of different people in our team, to give guidance to early-stage founders and CEOs on a range of key hiring topics.

Hiring the right CMO for your business

Terry Shaw has learnt a few lessons over time about what to look for in a Chief Marketing Officer for an early and growth-stage Infrastructure and Developer Tooling business. Here he shares some words of advice for Founders and CEOs to consider before writing their first CMO job description.

[Read more](#)

Finding the right digital NED for your board

The need to add digital skills to Boards has become a hot topic. Everyone wants a digital NED, but finding the right fit for your Board remains a challenge. Maria Josife shares her experience in placing Non-Executives and Chairs to the Boards of high-growth businesses.

[Read more](#)

Hiring outstanding marketing leaders

Chris Warner shares the benefit of his experience hiring marketing leaders for high-growth B2B SaaS businesses, offering some advice on how to think about an executive search for a Chief Marketing Officer, the trade-offs to be clear about and the traits, capabilities and experiences to look for.

[Read more](#)



Company news



We're hiring!

We're looking for Associate Researchers and Senior Associate Researchers to join our growing teams in London and Stockholm, for more information visit our [Careers page](#).

[Careers page](#)



Improving diversity at Erevena by Dan Hyde, CEO

Dan Hyde shares how Erevena are taking the first steps to improve Diversity and Inclusion at the company.

[Read more](#)

Erevena shortlisted as Service Provider of the Year

We were delighted that the Investor Allstars Awards, organised by GP Bullhound, recognised the contribution of Erevena to Europe's Tech ecosystem.

[Read more](#)



Erevena Playlist

We enjoyed putting together the Erevena Playlist featuring amongst other musical legends The Killers, ABBA, David Bowie, Queen, Amy Winehouse and Fleetwood Mac. Take a listen and power through these beautiful autumn days.

Listen to the [playlist](#)

New team members



Jonas Helgesson joins to establish Northern European office

We're delighted to welcome Jonas Helgesson who joins from 360Leaders as a Partner to focus on growing our business in Northern Europe.

[Read more](#)

Lea Lazarescou joins as Senior Associate

Welcome to Lea Lazarescou who has recently joined us from Korn Ferry as a Senior Associate.



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Head Office - London

One Southampton Street
London,
WC2R 0LR,
United Kingdom

San Francisco

166 Geary Street
8th Floor
San Francisco
CA94108, USA

Dubai

Emirates Tower, Level 41
Sheikh Zayed Road
Dubai
P.O. Box 31303, UAE

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